



*Our services encompass the breadth of Revenue Cycle and related regulatory and compliance projects including:*

- Complete Revenue Cycle Assessments*
- RAC Audit Preparation*
- Denial Management*
- Billing / Coding Audits*
- Charge Master Optimization*
- Observation Status Assessment*
- Enterprise Risk Management*
- Physician Practice Benchmarking*
- Documentation Integrity*
- Patient Access Process Review*
- Emergency Room Throughput*
- Cost/Benefit Analysis***
- Contract Management Analysis*

### ***Cost / Benefit Analysis***

In the last decade, there has been a marked and steady progression of inpatient services moving into the outpatient area. This rapid development of outpatient services is not only marked by a general increase in volume, it is also characterized by a wide diversity of types of services, service providers, places of service and a variety of payment systems. With the movement toward integrated delivery systems and major changes in outpatient payment systems, there are increasing pressures to organize and reorganize various outpatient services in what are sometimes conflicting directions.

In addition, while there are pressures on any health care facility to provide the most advanced diagnostic and therapeutic treatments, often the cost of such equipment is prohibitive and have to weighed against providing services and remaining competitive in the marketplace.

While traditional cost-benefit analysis have typically been along service lines, it is now evident that many of these services cross service lines and involve more than one department/area with multiple affected parties.

RevCys' holistic approach takes into account the interdependencies among various clinical areas as well as the strategic vision of the facility to develop a robust cost-benefit analysis that provides the anticipated return on investment in dollars and cents, the impact on current workloads and staffing, as well as potential fit with the facility's strategic vision.

### ***A Single New Technology Can Add Billions to the Cost of Caring:***

<b>Technology</b>	<b>Medicare Costs</b>
Drug-eluting coronary stents	\$2 to \$4 billion
ICD for sudden death prophylaxis	\$1 to \$3 billion
PET for Alzheimer's disease	\$1 billion
Verteporfin for macular degeneration	\$750 million
Left-ventricular assist devices	\$1 to \$7 billion