



*Our services encompass the breadth of Revenue Cycle and related regulatory and compliance projects including:*

- Complete Revenue Cycle Assessments*
- RAC Audit Preparation***
- Denial Management*
- Billing / Coding Audits*
- Charge Master Optimization*
- Observation Status Assessment*
- Enterprise Risk Management*
- Physician Practice Benchmarking*
- Documentation Audits*
- Patient Access Process Review*
- Emergency Room Throughput*
- Cost/Benefit Analysis*
- Contract Management Analysis*

***RAC Audit Preparation***

RevCys is one of the few consulting organizations that have been advising clients in the original RAC Demonstration Project areas of New York and Florida. Based on our experiences we have developed a comprehensive methodology to assist our clients with a response to these audits from assessment to appeal. Our approach is targeted to provide solutions for long-term financial performance improvement rather than a short-sighted reaction to the audit leading to process improvements that endure. Our solution includes:

- Assessment of current HIM operations:
  - Initiate a documentation integrity review and identify gaps.
  - Review process for documentation compilation.
  - Provide specific recommendations for sustained improvements.
- Review of issues targeted by RAC Audits:
  - Initiate a concurrent review of all observation and one day stays.
  - Review documentation and DRG assignment for excisional debridement
  - Review documentation for respiratory with ventilator coding.
- Set-up RAC Response:
  - Identify key staff and set-up a cross functional team of patient access, patient accounts, HIM, Risk Management and Finance.
  - Set up process to receive and respond to RAC claim requests.
  - Establish database to match requests against claims already reviewed.
  - Set up process to review each record requested and process to file rebuttals with the RAC sub-contractor and the FI.
  - Assess if client has work-force to manage the volume of audits and identify extended resources by outsourcing some or all RAC audits to ensure timely response and appeal
  - Calculated estimated financial impact based on current error rates in documentation to allow creation of financial reserve

Our professionals are involved with educating clients in Virginia, DC and Pennsylvania on the amended CMS guidelines for the RAC sub-contractors and designing strategies to respond to the impending claim audit requests. Our expertise and approach for revenue integrity allows us to serve as a strategic partner to help assess and resolve your RAC and Medicare reimbursement issues.